



# CLEVELAND REALTIST ASSOCIATION Scholarship Application

*Dedicated to "Democracy in Housing" since 1947*



## THE COMPETITION

You are entering a competition, sponsored by the Cleveland Realist Association, to become a professional Real Estate Agent. The selected applicants will receive a scholarship for the Cleveland Realist Association that will pay for the following:

1. The required pre-licensing and post-licensing education to become a Real Estate Agent.
2. The cost of testing for licensing.
3. The required licensing cost for the first year of being a licensed Real Estate Agent.
4. The first year membership in the Cleveland Realist Association.

In addition, each selected applicant will be assigned to a real estate Broker to serve as their sponsor/mentor to teach them the day-to-day techniques of becoming a successful Real Estate Agent.

The competition is open to anyone interested in entering the real estate profession. The selection committee will give priority to applicants that are college graduates, or educational equivalent, and in the target age group of 23-35. Selected applicants will be interviewed by the selection committee.

As many applicants will be considered as funding is available.

### Application Deadlines

*Summer:* June 30

*Fall:* September 30

*Winter:* December 31

*Spring:* March 31

Reply Email Address: [scholarship@clevelandrealist.org](mailto:scholarship@clevelandrealist.org)

## SECTION 1: APPLICANT INFORMATION (Please print legibly, or type)

Full Name: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

Home Address: \_\_\_\_\_ Mailing Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Facebook: \_\_\_\_\_ Twitter: \_\_\_\_\_ Instagram: \_\_\_\_\_

## SECTION 2: EDUCATION

Did you graduate from High School?  Yes  No High School attended: \_\_\_\_\_

Did you graduate from College?  Yes  No College attended: \_\_\_\_\_

College Major: \_\_\_\_\_

Please mail to: P.O. Box 201744 | Cleveland, OH 44120 [scholarship@clevelandrealist.org](mailto:scholarship@clevelandrealist.org)

Attn: Scholarship

Do you have any post-High School education or training other than college?  Yes  No

Please list: \_\_\_\_\_  
\_\_\_\_\_

**SECTION 3: EMPLOYMENT**

Are you currently employed?  Yes  No

If employed, where are you working? \_\_\_\_\_

What is your job title? \_\_\_\_\_

If employed, is it  Full-time or  Part-time ?

**SECTION 4: COMMUNITY INVOLVEMENT**

List activities/associations/clubs that you participate in: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**SECTION 5: Q&A** Please respond to the following questions as briefly as possible.

1. Why are you interested in a career in real estate?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

2. Successful Real Estate Agents are self-motivated. Can you give us an example of how you are self-motivated?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Realtists are independent contractors who are only paid when they successfully complete a sale. How would you support yourself until you complete your first sale?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4. Do you see yourself as a Full-time or Part-time real estate agent?

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5. Realtists typically network by being involved in extra-curricular activities. How are you prepared to market yourself?

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6. Give us four words to describe yourself.

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**Thank you for your application! We look forward to reviewing your information!**

**SECTION 5: ATTACHMENTS**

The application requires the following additional information. Please include a current resume and copies of any pertinent documentation.

- An official, certified high school transcript, diploma or GED *(if applicable)*
- An official, certified college transcript or diploma *(if applicable)*
- A history of applicant's employment *(if applicable)*
- A history of applicant's community involvement *(if applicable)*

*I hereby affirm that the information provided on this form is accurate and complete to the best of my knowledge.*

Applicant Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

## **The Partners**

### **Cleveland Realist Association**

The Cleveland Realist Association (CRA) is the local chapter of the National Association of Real Estate Brokers, Inc. (NAREB®). NAREB is a real estate professional trade organization formed in 1947 by African-American real estate professionals out of a need to secure the right to equal housing opportunities, regardless of race, creed or color. It is the oldest African-American/minority trade association in America. For more than 60 years, NAREB has participated in meaningful legal challenges and has supported legislative initiatives that ensure the availability of fair and affordable housing for all Americans.

Established in 1956, the Cleveland Realist Association embraces the ideals and mission of NAREB to promote “democracy in housing”. Its mission is to enhance the economic improvement of its members and the community it serves. CRA is committed to serving the unserved and underserved, and to develop creative and effective methods of execution. For more information, visit [www.clevelandrealist.org](http://www.clevelandrealist.org).

### **Harvard Title Agency, LLC**

Harvard Title Agency is a full service title and escrow agency, licensed in the State of Ohio serving all 88 counties. Harvard Title handles both residential and commercial real estate transactions. Our mission is to communicate with and educate our customers. We strive to provide quality and timely service from the beginning of a transaction to a smooth close at the end. For more information, visit [www.harvardtitleagency.com](http://www.harvardtitleagency.com).

### **Third Federal Savings & Loan**

Third Federal Savings & Loan was founded in 1938 with a simple mission: help their customers live better by offering low-interest mortgages, high-interest savings accounts and personal service that makes everyone who walks through their doors feel like family. For more information, visit [www.thirdfederal.com](http://www.thirdfederal.com).

### **Hondros College of Business**

Hondros College of Business, based in Columbus, Ohio, educates individuals who want to improve their lives by entering new careers that offer stability, flexibility, independence and financial rewards. Hondros College of Business, with six Ohio campuses and with course offerings in many states nationwide, offers a variety of professional certificates and continuing education programs, as well as an Associate Degree in Business Management. Professional programs include real estate, appraisal, home inspection, mortgage, insurance, securities, personal training, online marketing and oil and gas safety. For more information, visit [www.hondros.com](http://www.hondros.com).